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Freight Forwarding Sales Executive Jobs In Dubai | MATEEN Express & Logistics

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Location: dubai

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Freight Forwarding Sales Executive Jobs In Dubai | MATEEN Express & Logistics

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Assist in finding relevant clients and customers by collaborating with the company's many teammates.Apply Also Social Media Specialist Jobs in Dubai | NAFFCO

ResponsibilitiesBoost company revenue and achieve sales targets by taking appropriate measures into consideration.

Maintain accurate records of all sales and prospecting activities to analyze the sales prospects.

Boost company reputation by approaching existing and potential prospects in-person and on a remote basis.

Leveraging different promotional modes like traditional marketing, social media, email marketing, etc., to advertise the company's products.Apply AlsoSenior Contact Center Agent Jobs In Sharjah | Ajman University

RequirementKnowledge of modern techniques and their implementation to boost sales activities.

Proven track record of maintaining professional ethics through the portrayal of exemplary soft skills.

Excellent command of soft skills and a deep understanding of sales values and principles.

Ability to prioritize targets as per the requirements set forth by the company.

Proven command on improving conversion rate through modern communication channels and impressive presentations.

Ability to find the right balance between client requirements and company terms, thereby improving profit margins and maintaining fruitful customer relationships. Apply Also Spinneys UAE

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