

United Arab Emirates Jobs Expertini®

Freight Sales Manager ADSO Dubai

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Company: ADSO

Location: dubai

Category: other-general

Freight Sales Manager ADSO Dubai

ADSO is an international freight forwarding company solving freight complexities for its clients. Providing Air Freight, Sea Freight, Land Freight and Rail Freight through our global network of selected agents.

We have applied exacting standards of innovation in services and solutions throughout our journey to make sure that our customers receive nothing less than what they deserve.

We utilize Dubai, United Arab Emirates as our strength by making it a transit point for transshipment cargoes going into neighboring countries Saudi Arabia, Kuwait,, Bahrain, Oman, Iraq, Turkey, Jordan, Egypt and others.

We are seeking a full-time Sales Manager Freight to join our team. In this on-site role, located in Dubai, the Sales Manager Freight will be responsible for managing and growing ADSO's presence in the freight forwarding industry by identifying and securing new business opportunities, developing and maintaining customer relationships, and ensuring the delivery of exceptional customer service. The Sales Manager Freight will lead a team of sales professionals to achieve targets and foster a positive workplace culture.

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Qualifications

Bachelor's degree in business, logistics, or a related field

Proven experience as a Sales Manager in the freight forwarding industry or similar field

Demonstrated success in achieving sales targets and building customer relationships

Excellent communication, negotiation, and leadership skills

Knowledge of the UAE and GCC freight forwarding market

Ability to work well under pressure and manage a team to do so as well

Proficiency in English; knowledge of Arabic is an advantage

Valid UAE driver's license and ability to travel as needed

Strong organizational and time management skills

Don't miss out on this exciting opportunity – apply now at dubaiofferz.com/#J-18808-Ljbfrr

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