

Fuel Sales Executive Jobs in Dubai | Jetex

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Company: Jetex

Location: , Dubai, United Arab Emirates

Category: sales-and-related

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Job Responsibilities:

Evaluate market conditions, develop account strategies and actions plans to expand current accounts and penetrate new markets

Set and achieve quarterly and yearly objectives

Ability to negotiate business deals

Strong data and numerical analytical skills

Responsible for customer profiling, service and retention

Price quotes, review quote activity and initiate follow ups

Perform other duties as assigned

Job Requirements:

Bachelor s Degree from a recognized University (preferably)

Minimum 3 years experience in sales (preferably in Aviation/Fuel industry).

Professional competence with Office pack

Knowledge in CRM software is an advantage

Native English

Holding UAE Driving license is an advantageous

Capable of working the night shift

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