

General Manager-Joinery Fitout

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Company: Confidential

Location: dubai

Category: other-general

Develop comprehensive plans for fit-out and joinery projects in various sectors, including residential, and commercial buildings, hotels, shopping malls, and metro stations. Oversee the P&L for medium to large-scale projects, ensuring budget adherence, cost control, and profitability. Actively involved in identifying and pursuing new business opportunities, cultivating client relationships, and securing contracts for fit-out and joinery projects across various sectors, contributing to the company's growth and expansion goals. Lead project teams through all phases, from conceptualization and design to execution and handover, ensuring quality, timeline adherence, and client satisfaction. Build relationships with clients, architects, contractors, and vendors to facilitate smooth project execution and resolve any issues promptly. Implement quality control measures to meet industry standards and exceed client expectations, ensuring the delivery of high-quality fit-out and joinery work. Continuously seek opportunities for innovation and process improvement to enhance project efficiency, reduce costs, and drive competitive advantage. Ensure strict adherence to relevant regulations, codes, and safety standards across all projects to mitigate risks and maintain a safe working environment for all stakeholders.

Minimum Requirement Bachelor's degree in Civil Engineering, Mechanical Engineering, or Architecture. 15-20 years of experience in the interior fit-out and joinery industry Minimum of 5 years in a managerial role, showcasing expertise and leadership. Experience in managing full P&L Report Experience in Business Development in the UAE Market Project Management Professional (PMP) certificate is preferable A commitment to the highest quality standards, with a relentless pursuit of superior performance from employees, subcontractors, and vendors. Excellent communication skills

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