

United Arab Emirates Jobs Expertini®

General Manager - UAE

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Company: Institute for Outdoor Learning

Location: dubai

Category: other-general

General Manager with Hero Experiences Group, Absolute Adventure We are hiring a General Manager: At the Hero Experiences Group, the regional leader in sustainable tourism, we offer unique and empowering air-sea-land experiences across the UAE. We aim to inspire travellers from around the world to create extraordinary moments and memories while protecting the natural environment and embracing the local culture. We believe that people are the most important element in every company. We focus on investing time and resources into developing talent and ensuring a happiness-driven workplace that fosters an empowering, productive, and engaging atmosphere. Our 270+ team members from over 50 countries are led by an incredible leadership team of experts. Our culture encourages developing emotional intelligence, job satisfaction, career opportunities and a work-life balance, as our people matter the most. We create Heroes daily by appreciating our multi-cultural and super talented teams, guests, and partners by embracing our slogan Your Life. Your Story. BE A HERO We are currently hiring for a General Manager, who will work with our Absolute Adventure Team across the UAE. What we offer: Contract type: Permanent. Contract. Location: Dubai, UAE with regular visits to our centres around the region. Remuneration: Competitive Tax free Salary, Medical insurance, employment visa, annual leave ticket, world-class training, and upskilling programs. When joining Hero Experiences Group, you will also have access to our range of unique experiences, which you will be able to try first-hand on a complimentary basis, and a lot more. To apply: Only applications sent directly via email will be considered. Please include a short bio of yourself, so we can get to know you a little, plus a description of "why" you would be a great fit for the Hero

Experiences Group. If the below sounds like you, we welcome you to send your CV to Info@absolute-adventure.com

Who you are: Absolute Adventure is seeking a well-rounded leader who not only has a deep passion for the outdoors but also possesses the necessary skills and experience to drive the company forward in a competitive and dynamic industry.

What you will be doing: Lead and drive the Absolute Adventure business to achieve agreed income and contribution targets. Assist with other product development as needed by the business. Oversee operational systems, processes, and infrastructure, identifying opportunities for improvement. Play a significant role in long-term planning, project status reporting, and change control processes. Identify trends and opportunities to enhance processes and execution. Collaborate closely with the Managing Director on special planning and departmental projects. Provide weekly, monthly, quarterly, and annual metrics reports. Generate weekly reports for accounts meetings. Support the preparation of annual budgets for income, expenditure, staffing, and capital. Provide feedback to the Absolute Adventure Leadership team for the creation and delivery of marketing support. Identify training needs and requirements, supporting staff training programs. Participate in regular 1-1 reviews with the Managing Director. Commit to delivering excellent customer service. Stay updated on industry regulations, trends, and technology. Attend events to promote Absolute Adventure. Undertake any other duties as required, based on level of responsibility.

Skills and requirements:

- Knowledge• Outdoor Adventure gained from a vocational career background.
- Experience• Minimum 2 years' experience in a similar role.
- Managing an international team.
- Managing a budget.
- Communicating with top level executives.
- Communicating with schools' teachers and parents.
- Skills• Excellent interpersonal communication skills.
- Excellent organizing skills to coordinate activities.
- Ability to conduct research for special projects and present findings in written/oral briefings.
- Business Strategy/Thinking• Ability to work with detail and time-sensitive issues.
- Ability to make sound decisions in high-pressure situations.
- Motivating and Inspiring.
- Proven ability to liaise with individuals and groups regardless of age and ability.

Qualifications: Business degree or higher diploma Plus, a minimum of three outdoor qualifications

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