

Genetic Sciences Technical Sales Specialist Jobs | Dubai Jobs

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Company: Thermo Fisher Scientific

Location: dubai

Category: other-general

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Description:

The role holder will be responsible for implementing sales strategy and tactics for related product lines and applications to achieve sales figures in line with the Company's strategy and growth initiatives within the GCC Region. Therefore, project management skills, strategic thinking, planning, and presenting and forecasting, are key skills required.

Job Responsibilities: Direct the growth of business by capturing new accounts/business

Identify and nurture Key Opinion Leaders

Build relationships with customers to promote penetration, retention and loyalty

Generate, qualify and close sales leads

Job Requirements: Masters preferable in Molecular Biology or related field

Solid background in Genetics

Very good communication and presentation skills

Min 3/5 years sales experience in life science#J-18808-Ljbffr

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