

# United Arab Emirates Jobs Expertini®

## Global Business Development Representative Jobs In Dubai 2022 | Easygenerator

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Company: Easygenerator

Location: , Dubai, United Arab Emirates

Category: other-general

### Global Business Development Representative Jobs In Dubai 2022 | Easygenerator

#### Job Responsibilities:

Identifying and engaging with key decision-makers to determine fit, need project budgets and timelines

Maintaining active engagement with new and existing leads through creative follow-up communications (LinkedIn, email, telephone, online demo) designed to increase customer interest in Easygenerator products

Finding opportunities to generate new business and fuel our growth

Creating and prioritizing strategic target account lists within a defined territory

#### Job Requirements:

A bachelor's degree or higher

At least 1 year of relevant work experience

Excellent command of the English language, both spoken and written

You can communicate in a clear, goal-oriented way that leaves no room for interpretation

You can take the lead in a conversation, but you also know when it's time to listen

Experience being held to metrics/KPIs

Ability to take initiative, multitask, prioritize and manage time effectively

High energy and positive attitude

Comfortable working in a fast-paced, dynamic environment

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