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Global Telemarketing Executive Jobs in Dubai | Cigna

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Company: Cigna

Location: dubai

Category: other-general

1- Global Telemarketing Executive

Job: Full Time

Location: Dubai, UAE

Description:

Reporting to the Telesales Manager, you will be responsible for handling incoming queries from web based customers to meet their needs, with the goal of closing the sale. You will also be responsible for generating sales through outbound calls to leads generated via the website and work to problem solve and ensure an accurate, efficient and smooth sales process.

Job Responsibilities: Respond to all customer inbound & Internet enquiries relating to eligibility, plan benefit coverage, policy terms and conditions and strive for first call resolution

Achieve sales targets pre-determined by management

Communicate regularly with members

Achieve / exceed set productivity and quality standards
Job Requirements: Strong customer focus with ability to identify and solve problems

Excellent interpersonal skills

Good verbal and written communication

Ability to exercise judgement#J-18808-Ljbffr

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