

# United Arab Emirates Jobs Expertini®

## Government ERP Client Engagement Advisor, ECHEMA

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Company: Oracle

Location: United Arab Emirates

Category: healthcare-practitioners-and-technical

### What you will do

You will work with the wider Oracle ecosystem to help government organizations in MEA in their government ERP (GRP) modernization journeys. Your primary objective is to advise clients on their GRP strategies and connect the dots between client aspirations, latest trends, and solution capabilities in addition to legal and regulatory considerations. You will primarily focus on:

Supporting sales team as a GRP / Public Sector expert in exploratory customer engagements

Leading customer GRP solution engagements, driving solution capability and requirement discussions

Liaising between cloud applications and infrastructure teams on proposed value propositions and requirements

Ensuring the development of a robust GRP roll-out plan to optimize the utilization of the deployed solution

Working in tandem with the client and Oracle teams to onboard government entities on GRPs

### What we need from you

10+ years experience in technology, experience in Public Sector and GRPs is mandatory

Deep knowledge of Oracle's SaaS offerings is highly desirable

Background in enterprise architecture, pre-sales and/or management consulting is preferred

Experience in latest public sector digitization trends and requirements

Knowledge of data residency requirements across MEA

Excellent communication skills, both oral and written

Fluent in English, an additional language such as French or Arabic is preferred

### **What we will offer you**

A competitive salary with exciting benefits

Flexible and remote working so you can do your best work

Learning and development opportunities to advance your career

An Employee Assistance Program to support your mental health

Employee resource groups that champion our diverse communities

Core benefits such as medical, life insurance, and access to retirement planning

An inclusive culture that celebrates what makes you unique

At Oracle, we don't just respect differences—we celebrate them. We believe that innovation starts with inclusion and to create the future we need people with diverse backgrounds, perspectives, and abilities. That's why we're committed to creating a workplace where all kinds of people can do their best work. It's when everyone's voice is heard and valued that we're inspired to go beyond what's been done before.

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**Cross References and Citations:**

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