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Description:

To achieve and surpass agreed personal and team targets through effective selling existing and sourcing new business opportunities for JA The Resort.

Job Responsibilities:

Attend and participate in any meetings (department, communications, etc.) as and when required.

Sell all JA The Resort to local corporate accounts.

Identify and manage sales opportunities in the local market.

Sell the conference centre at The Resort, facilities and special offers in the local market.

Coordinate with Banquet Operation Team for delivering conference and events as promised

Job Requirements:

High school/College or equivalent

Diploma in Business Management (or related)

1 to 3 years' experience in UAE

Microsoft Office

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