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Company: HSBC Bank

Location: united arab emirates

Category: other-general

Head of Korea Desk, MENAT | HSBC Bank Jobs in UAE

Position: Head of Korea Desk, MENAT

We are currently seeking an ambitious individual to join our Global Banking and Markets

team, working together with colleagues to define, manage and achieve divisional business targets.

Responsibilities:

Provide timely and accurate dealing services for clients in the assigned area

Fully capitalize on two-way Korea-MENAT trade and investment flows, establishing a detailed understanding of Korea Head Quartered client needs and wallet opportunities, to deliver innovative high-value solutions across all product lines, gaining significant business and sustainable returns for the Group.

Responsible for business origination, marketing engagements and also coverage of embassies and trade bodies into individual MENAT countries.

Requirements:

Ability to demonstrate the certifications and qualifications required to exercise the job

mandate has been obtained.

First-hand experience and knowledge of Global Banking, corporate coverage and multinationals/cross border business

Be multi lingual, Korean & English languages are essential

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