

## Head of Regional - Retail Operations

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Company: RTC-1 Employment Services

Location: United Arab Emirates

Category: other-general

### The Role

Position Title: Head of Regional Retail Operations Employment Type: Full Time Salary: up to 15K SAR all-inclusive depending on experience and qualifications Job Location: UAE and KSA About the Client: A group handling a chain of discount retail stores within Middle East Region Job Description: • Develop & implement a comprehensive country-specific business plan aligned with company's overall strategy • Lead a high-performing team of District Managers, Store Managers, and other operational personnel to work on store budgets and expenses effectively, ensuring cost control and profitability • Oversee all aspects of store operations, including sales performance, inventory management, customer service, merchandising, and compliance with company policies • Implement strategies to maximize sales, foot traffic, and brand awareness in the market • Conduct regular market research and competitor analysis to identify opportunities for growth and market share expansion

### Requirements

Qualifications: • Open to Indian nationality • Male, 50 years old and below • Minimum 10 years of total experience and at least 5 strong years' experience as a leader/manager in retail industry • Can travel within the country of assignment without restrictions • Must have a strong understanding of retail operations, including merchandising, inventory management, and customer service

About the company

RTC-1 Employment Services is a licensed recruitment firm based in Dubai, UAE. Our team has been in the market since 2004 and we are supporting various industries with their staffing needs across the Middle East and Africa.

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