

## Head of Sales Jobs In Dubai | AstroLabs

[Apply Now](#)

Company: AstroLabs

Location: dubai

Category: other-general

### Head of Sales Jobs In Dubai | AstroLabs

Apply Also: [Waiter / Waitress Jobs In Dubai | Mandarin Oriental Hotel Group](#)

Over the last decade, AstroLabs has enabled over 1,500 global ventures to set up and grow in the Gulf and has partnered with MCIT, Riyad Bank, Royal Commission for AIUla, Majid Al Futtaim and others to drive innovation in their respective sectors. Apply Also: [OT Security Specialist Jobs In Dubai | Arthur Lawrence Jobs](#)

### Responsibilities

Manage a team of 8+ sales professionals ensuring they learn and grow whilst hitting targets

Develop and execute strategic plans to achieve sales targets

Create and communicate sales goals and ensure business heads are informed on the progress of those goals

Build and maintain long-lasting, strong relationships with customers while partnering with them to better understand their business objectives and needs

Understand industry-specific trends and landscapes and work closely with the relevant teams to capitalize on them Apply Also: [Talent Acquisition Specialist Jobs in Dubai | Transguard Group](#)

**Requirement** 5+ years of leadership/management experience and an overall sales experience of 8+ years in an outcome-driven, KPI-focused environment

Experience in managing a team of 8+ people is essential

Experience in using a CRM system is a must (e.g. Salesforce, Hubspot)

Experience in producing regular comprehensive and data-driven reports for the management to inform strategic business decisions and report on performance

Ability to research and identify new business opportunities – including new markets, growth areas, trends, potential customers, partnerships, added products and services, etc. Apply Also:

Shell Jobs In Dubai UAE 2023 – Walk In Interview – Free Apply Now

For More Jobs Accountant Jobs In Dubai UAE 2023 | Aspen Pharmacare Asset Management Jobs In Dubai UAE 2023 | DHL Telephone Operator Jobs In Dubai UAE 2023 | Accor Safety Engineer Jobs In Dubai UAE 2023 | Parsons Head Butler Jobs In Dubai UAE 2023 | Accor Sales Manager – Russian Speaker Jobs In Dubai | Minor International Business Manager Jobs In Dubai UAE 2023 | GMG Corporate Lawyer Jobs In Dubai UAE 2023 | Dautom Associate Manager Finance, Escrow Jobs In Dubai UAE 2023 | Majid Al Futtaim Senior Product Manager (Ecommerce) Jobs In Dubai UAE 2023 | Vam Systems Manager Asset Management Jobs In Dubai UAE 2023 | National Bank of Fujairah Property Wealth Executive-Arabic Jobs In Dubai UAE 2023 | ITP Media Group Engineering Administrator Jobs In Dubai UAE 2023 | Accor Receptionist Jobs In Dubai UAE 2023 | Majid Al Futtaim Partnerships Senior Manager Jobs In Dubai UAE 2023 | Amazon F&B Service Expert – Pan Asian Restaurant Jobs In Dubai | The Ritz-Carlton Demi Chef de Partie Jobs In Dubai UAE 2023 | Minor International Lead Engineer – Technical Safety Jobs In Dubai UAE 2023 | Wood HSE Advisor Jobs In Dubai UAE 2023 | Wood Partner Technical Manager Jobs In Dubai UAE 2023 | Parsons Senior Structural Engineer Jobs In Dubai UAE 2023 | KEO International Consultants Network Inspector – Finance Jobs In Dubai | Transguard Group Commis 2 – Fish Kitchen Jobs In Dubai UAE 2023 | Le Méridien B&F Service Expert – Minibar Jobs In Dubai UAE 2023 | W Hotels English Coordinator Jobs In Dubai UAE 2023 | Gems School Civil Inspector Jobs In Dubai UAE 2023 | Parsons Sales Executive Jobs In Dubai UAE 2023 | Minor International Head of Islamic Education Jobs In Dubai UAE 2023 | Nord Anglia Education Specialist Food Service Jobs In Dubai UAE 2023 | Talabat HR Professional Cashier Jobs In Dubai UAE 2023 | Citi bank Guest Service Agent Jobs In Dubai UAE 2023 | Minor International Supervisor Customer Care Jobs In Dubai UAE 2023 | KEO International Guest Experience Expert (Guest Relation Officer) Jobs In Dubai | Le Méridien #J-18808-Ljbfrr

[Apply Now](#)

## Cross References and Citations:

1. Head of Sales Jobs In Dubai | AstroLabsTeachingeducationJobs dubai Teachingeducation↗
2. Head of Sales Jobs In Dubai | AstroLabsFinddriverjobs Jobs dubaFinddriverjobs ↗
3. Head of Sales Jobs In Dubai | AstroLabsSpainjobs Jobs dubaSpainjobs ↗
4. Head of Sales Jobs In Dubai | AstroLabsJobsearchnews Jobs dubaiJobsearchnews ↗
5. Head of Sales Jobs In Dubai | AstroLabsPublicrelationsjobsJobs dubai Publicrelationsjobs↗
6. Head of Sales Jobs In Dubai | AstroLabsDominicanrepublicjobsJobs dubai Dominicanrepublicjobs↗
7. Head of Sales Jobs In Dubai | AstroLabsHtmljobsJobs dubaHtmljobs↗
8. Head of Sales Jobs In Dubai | AstroLabsThechatgptjobs Jobs dubaiThechatgptjobs ↗
9. Head of Sales Jobs In Dubai | AstroLabsPathologistsjobsJobs dubai Pathologistsjobs↗
10. Head of Sales Jobs In Dubai | AstroLabs Respiratorytherapistjobs Jobs dubai Respiratorytherapistjobs ↗
11. Head of Sales Jobs In Dubai | AstroLabs FlightattendantjobsJobs dubai Flightattendantjobs↗
12. Head of Sales Jobs In Dubai | AstroLabs Graduatejobsnearme Jobs dubai Graduatejobsnearme ↗
13. Head of Sales Jobs In Dubai | AstroLabs Medicalnursejobs Jobs dubai Medicalnursejobs ↗
14. Head of Sales Jobs In Dubai | AstroLabs SearchaustralianjobsJobs dubai Searchaustralianjobs↗
15. Head of Sales Jobs In Dubai | AstroLabs Chinajobs Jobs dubaChinajobs ↗
16. Head of Sales Jobs In Dubai | AstroLabs Scholarjobs Jobs dubaScholarjobs ↗
17. Head of Sales Jobs In Dubai | AstroLabs ConstructionjobsJobs dubai Constructionjobs↗
18. Head of Sales Jobs In Dubai | AstroLabs DublinjobsJobs dubaDublinjobs↗

19. **Head of sales jobs in dubai | astrolabs Jobs Dubai** ↗
20. **AMP Version of Head of sales jobs in dubai | astrolabs** ↗
21. **Head of sales jobs in dubai | astrolabs Dubai Jobs** ↗
22. **Head of sales jobs in dubai | astrolabs Jobs Dubai** ↗
23. **Head of sales jobs in dubai | astrolabs Job Search** ↗
24. **Head of sales jobs in dubai | astrolabs Search** ↗
25. **Head of sales jobs in dubai | astrolabs Find Jobs** ↗

Source: <https://ae.expertini.com/jobs/job/head-of-sales-jobs-in-dubai-astrolabs-dubai-astrolabs-1968-27137/>

Generated on: 2024-05-04 by Expertini.Com