United Arab Emirates Jobs Expertini®

Hiring: Sales Executive

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Company: Aabind

Location: dubai

Category: other-general

Are you an ambitious and driven sales professional seeking a long-term opportunity in the packaging material industry? Look no further! AAB Industries LLC, a leading company in the field, is currently hiring a Sales Executive to join our dynamic team. About Us: AAB Industries LLC is a reputable and established company specializing in the production and distribution of high-quality tapes, films, and other packaging materials. With our commitment to innovation, exceptional customer service, and superior product quality, we have earned a trusted name in the industry. Join our dedicated team and contribute to our continued success.Location: Dubai, UAEType: Full-time, Long-termResponsibilities:Develop and execute effective sales strategies to achieve company targets and increase market shareIdentify and prospect potential clients for our products (tapes, films, and other packaging materials) Build and maintain strong relationships with existing customers, ensuring their satisfaction and repeat businessConduct sales presentations, negotiate contracts, and close dealsStay updated with industry trends, competitor activities, and market conditionsCollaborate with internal teams to provide excellent customer support and ensure smooth order fulfillmentPrepare accurate sales reports, forecasts, and other relevant documentationRequirements:Proven track record of success in sales, preferably in the packaging industryStrong knowledge of tapes, packaging materials, stretch films, and related productsExcellent communication, negotiation, and presentation skillsAbility to build and maintain relationships with customers, distributors, and suppliersSelf-motivated, goaloriented, and able to work independently Proficiency in CRM software and MS Office suite Valid driver's license and willingness to travel as needed Competitive salary along with

performance-linked incentivesOpportunities for professional growth and developmentSupportive and collaborative work environmentComprehensive benefits package, including health insurance and retirement plansHow to Apply:If you are ready to take on this exciting challenge and join AAB Industries LLC, please submit your resume outlining your relevant experience and achievements. We appreciate all applications, but only shortlisted candidates will be contacted for an interview.At AAB Industries LLC, we value diversity and equal opportunity. We encourage applications from individuals of all backgrounds, experiences, and abilities.Join our team and contribute to our continued success in the packaging material industry!

#J-18808-Ljbffr

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