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Home Appliances/ Electronics Outdoor Sales Jobs in Dubai UAE 2023 | Al Futtaim

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Company: Al Futtaim

Location: dubai

Category: other-general

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Description: Supervise daily retail sales operations and ensure achievement of sales targets with available resources. Maintain good professional relationship with customers and update competition activities and other market information to Sales Manager.

Job Responsibilities: Introducing the complete range of AFTRON products to customers. Achieving sales of Aftron business through designated Retail stores/ Traditional market stores in Dubai & Northern Emirates outlets.

Collection of receivables from the MM's accounts.

Ensure secondary sales, analysis competitive brand pricing, and other relevant market information.

Visibility of Product.

Developing strong relationship with customers. Job Requirements: Bachelor Degree

4-6 years' experience in handling Outdoor sales/ Traditional market in Northern emirates.

Collaboration

Taking Initiative

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