

# United Arab Emirates Jobs Expertini®

Home Appliances/ Electronics Outdoor Sales Jobs in Dubai UAE 2023 | Al Futtaim

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Company: Al Futtaim

Location: Dubai

Category: sales-and-related

Home Appliances/ Electronics Outdoor Sales Jobs in Dubai UAE 2023 | Al Futtaim

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Description:

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Supervise daily retail sales operations and ensure achievement of sales targets with available resources. Maintain good professional relationship with customers and update competition activities and other market information to Sales Manager.

**Job Responsibilities:**

Introducing the complete range of AFTRON products to customers.

Achieving sales of Aftron business through designated Retail stores/ Traditional market stores in Dubai & Northern Emirates outlets.

Collection of receivables from the MM's accounts.

Ensure secondary sales, analysis competitive brand pricing, and other relevant market information.

Visibility of Product.

Developing strong relationship with customers.

Job Requirements:

Bachelor Degree

4-6 years' experience in handling Outdoor sales/ Traditional market in Northern emirates.

Collaboration

Taking Initiative

Drive for Results

The first part of the document discusses the importance of maintaining accurate records in a business setting. It highlights how proper record-keeping can help in decision-making, legal compliance, and financial management. The text emphasizes that records should be organized, up-to-date, and easily accessible to relevant personnel.

Next, the document addresses the challenges of data management in the digital age. It notes that while digital storage offers convenience and scalability, it also introduces risks such as data loss, security breaches, and information overload. The author suggests implementing robust backup strategies, access controls, and regular data audits to mitigate these risks.

The third section focuses on the role of technology in streamlining record-keeping processes. It mentions various software solutions and automation tools that can reduce manual errors and save time. However, it also cautions against over-reliance on technology, stressing the need for human oversight and training to ensure the system is used effectively.

Finally, the document concludes by reinforcing the long-term benefits of a well-maintained record-keeping system. It states that consistent record-keeping not only supports operational efficiency but also provides a historical perspective that is invaluable for strategic planning and organizational growth.

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