

HORECA Sales Executive Jobs In Sharjah | Caliberly

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Company: Caliberly

Location: sharjah

Category: other-general

HORECA Sales Executive Jobs In Sharjah | Caliberly

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We are looking for a passionate sales executive to join our sales team. The sales executive's responsibilities include generating leads, making sales calls, continuously updating our CRM database, and meeting sales targets.

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Responsibilities:

Setting sales goals and developing sales strategies.

Researching prospects and generating leads.

Contacting potential and existing customers on the phone, by email, and in person.

Handling customer questions, inquiries, and complaints.

Preparing and sending quotes and proposals.

Managing the sales process through specific software programs.

Building and maintaining a CRM database.

Meeting daily, weekly, and monthly sales targets.

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Requirements:

High school diploma/GED.

1+ years of sales experience.

Excellent customer service and sales skills.

Strong verbal and written communicator.

Excellent phone and presentation skills.

Proficiency in Microsoft Office, CRM, and sales software programs.

Good negotiation and problem-solving skills.

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