

# United Arab Emirates Jobs Expertini®

## Hosting Director

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Company: New Sourcing International (NSI)

Location: Dubai

Category: other-general

This opening is for a senior management level of an Hosting director who will be on head of marketing department with different levels of seniorities; the scope of this department will defined in the service/application/content catalogue and push the services to operators or end users as it is within the scope of operational tasks and activities. The candidate must have the charisma to lead the department and good communication skills to be able to handle the communication with the customer. Job Description, Duties & Responsibilities- Lead a department to achieve the required SLAs and KPIs- Motivate the team and make sure the performance of the individuals is high- In charge of Hosting service/apps/content development based on the Arabic region understanding. Choose the right service to market.- In charge of aggregation region CP/SP/AP, ingest the service /content/apps to the client's Hosting platform.- In charge of Hosting service business development and support with operator in terms of creating Hosting solution, business case development, commercial negotiation and communication.- Establish operation methodology and process for Hosting Project based on deep understanding of mobile internet VAS operation.- Support global significant hosting projects in terms of delivery plan, key milestone assessment as well as project governance.- Effective communication with executive customers. Own a CarAnyHave Driving License Any Job Skills A. Experience: 6+ years in the Telecom/Internet industry, Internet Company or service provider. B. Qualifications:- In-depth knowledge and practices on internet or mobile internet marketing and operation. End-to-end mobile internet operation process understanding- Be familiar with diversified new business model such as revenue sharing model, pay as growth...etc- Be familiar with WAC, Appstore, SDP technical platform and methodology.-

Be familiar with content management and operation.- Result-orientation, passionate and team spirit. Global business management experience is preferred.- Have widely relationship with region CP/SP/AP.- Have widely relationship with region operators.- Create hosting solution and business case development and business negotiation.C. Language: Proficiency in English and Arabic in verbal and written.D. Frequent region business travel

About The Company New Sourcing International (NSI) is a leading international group specializing in talent acquisition services around the globe. Since our introduction in 1999 we have grown extensively and now have thriving operations globally enjoying success through a network of cities worldwide with clients ranging from SME's to large corporate companies.Our local offices boast a wealth of regional expertise with consultants whom understand the complexities and cultural sensitivities of each region. We have created a new concept of providing niche specialist recruitment solutions tailored to the needs of specific markets, regions and industries.NSI is managed by leading industry professionals with diverse domain and location exposure in across various continents. We have a wide selection of databases and tools at our disposal that enable us to gain access to passive as well as active candidates.We have a growing business presence in countries including Australia, North America, Africa, UK and the UAE. NSI has been providing talent management and recruitment services to a variety of industries for over 11 years. Our portfolio contains a range of offerings starting from recruitment, executive search, head hunting, outsourcing, contract staffing, and project recruitment.

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