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Hub Sales & Marketing Manager | ABB Abu Dhabi

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Company: ABB

Location: , Abu Dhabi Emirate, United Arab Emirates

Category: other-general

Hub Sales & Marketing Manager | ABB Abu Dhabi

ABB is a technology leader in electrification and automation, enabling a more sustainable and resource-efficient future. The company's solutions connect engineering know-how and software to optimize how things are manufactured, moved, powered and operated. Building on more than 130 years of excellence, ABB's ~105,000 employees are committed to driving innovations that accelerate industrial transformation. www.abb.com

At ABB, we have the clear goal of driving diversity and inclusion across all dimensions.

Together, we are embarking on a journey where each and every one of us, individually and collectively, welcomes and celebrates individual differences

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Bachelor's degree in electrical or computer science engineering

Minimum 15+years' experience with proven track record of delivering profitable growth and developing and executing sales and marketing strategy across a diverse region.

Experience in using sales tools like Salesforce and external market data to drive performance, orchestrating global, regional, and local teams to achieve optimal results.

Proven track record of attracting and developing talent, empowering, and driving accountability (people leader).

Experience working in diverse cultural environments and leading teams with cultural differences.

Experience in the energy sector is essential and in selling automation systems will be strong advantage.

Excellent communication skills.

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