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HVAC SALES Jobs In Sharjah | Burj Cochin A/C units fix.cont.LLC

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As a Sales Executive, you will be responsible for identifying and pursuing new business opportunities, developing and maintaining client relationships, and achieving sales targets.

You will represent Burj Cochin AMC Services with professionalism and enthusiasm, promoting our AMC services to potential clients across various sectors.

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Responsibilities Identify potential clients and market segments for AMC services. Generate leads through various channels, including online research, networking, and referrals. Build and maintain strong relationships with clients, understanding their unique HVAC maintenance needs. Conduct presentations and product demonstrations to potential clients. Prepare and deliver sales proposals and quotations to prospective clients. Negotiate contracts and terms with clients, ensuring mutually beneficial agreements.

Achieve monthly and annual sales targets. Stay updated on industry trends, competitors, and market conditions. Provide feedback to the management team on market dynamics and client needs.

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Requirement Proven experience in sales, preferably in HVAC services or related industries.

Strong communication and negotiation skills.

Ability to work independently and as part of a team.

Results-oriented with a track record of meeting or exceeding sales targets.

Knowledge of HVAC systems and maintenance contracts is a plus. Apply Also Abu Dhabi

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