

## Hyatt Careers & Hotels Jobs in Dubai | Sales Executive Jobs 2022

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Company: Hyatt Hotels

Location: dubai

Category: other-general

Hyatt Careers is Looking to Hire Following Staff – Hyatt Careers & Hotels Jobs in Dubai | Sales Executive Jobs 2022

About Hyatt Hotels

Hyatt Hotels Corporation, commonly known as Hyatt Hotels & Resorts, is an American multinational hospitality company headquartered in the Riverside Plaza area of Chicago that manages and franchises luxury and business hotels, resorts, and vacation properties

Job Description

Sales executives promote products and services to clients and negotiate contracts with the aim of maximizing profits. Salaries are often enhanced by a good benefits package, including commission-based earnings, bonuses, lunch allowances and sometimes health insurance and a company car.

Position Snapshot

Position- Sales Executive

Company: Hyatt Hotels

Job Type :- Full Time

Location:- Dubai, United Arab Emirates

Based Currency :- AED

Job Responsibilities In this role, you will assist to achieve the monthly and annual personal target contributing to the sales revenue by establishing and maintaining strong relationship with the established clientele and constantly exploring new business opportunities.

You will also ensure a high level of exposure for hotel through direct sales solicitation via telephone, contracts and written communications, professionally conduct routine telemarketing activities to identify new accounts. Job Requirements Progressive career in Sales in a 5-star luxury property, with at least 2 years of experience in a similar role Superior customer service skills Exceptional problem-solving, strategy formulation and account development skills with high regard for details and accuracy Passion for working with people #J-18808-Ljbffr

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