

United Arab Emirates Jobs Expertini®

Indoor Freight Sales

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Company: The Net Global

Location: Dubai

Category: sales-and-related

Interact with customers over the telephone to establish market information specific to them. Perform sales calls to both existing and prospect customers according to the standard activity KPIs and centrally-agreed sales processes. Handle all types of shipping services; express (domestic & international), airfreight, cross shipping, sea freight, road freight, and clearance. Assist operations with dispatch processes when needed. Prepare reports of High-Value shipments cleared on a monthly basis. Prepare files for monthly invoicing and follow up with clients for collection. Job Requirements Bachelor Degree in Business Administration or other relevant field. Minimum 3 years' work experience, preferably in airport, airlines, express, international transportation, or freight forwarding companies. Knowledge in Air / Sea port processes. Knowledge of Calogi. Knowledge of customs clearance processes with Mirsal 2 and Abu Dhabi customs portal (optional), including documents required, etc. Fluency in English. Arabic speaking is a plus. Proficiency in MS Office - Word, Excel and Outlook. Ready to Scale Your Business? Discover how The Net Global can assist you with your distribution and logistics needs.

#J-18808-Ljbffr

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