

Indoor Sales Executive

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Company: Careers International Dubai

Location: Dubai

Category: sales-and-related

The job posting is outdated and position may be filled. Maintaining long-lasting relationships with existing customers through exceptional after-sales service. Actively sourcing new sales opportunities through cold-calling and emailing. Developing in-depth knowledge of product features and benefits. Utilizing virtual meetings to build relationships with new customers. Processing customers' purchase orders and liaising with the logistics department to ensure the timely delivery of ordered products. Advising customers on suitable product selection based on their needs and specifications. Creating a sales pipeline to accurately reflect the relative placement of sales prospects in the purchasing process. Following up on sales inquiries that are made by potential customers through website chats, emails, and inbound calls. Setting up face-to-face meetings between potential customers and Outside Sales Representatives. Disclaimer: Drjobs.ae is only a platform that connects job seekers and employers. Applicants are advised to conduct their own independent research into the credentials of the prospective employer. We always make certain that our clients do not endorse any request for money payments, thus we advise against sharing any personal or bank-related information with any third party. If you suspect fraud or malpractice, please contact us via contact us page. Our goal is to make hiring as easy as possible. We find the right talent for every company, ensuring that each candidate finds a job they enjoy. Dr.Job FZ LLC provides 360-degree AI-powered recruiting and job search solutions. If you are looking for a job and haven't found your chance yet, you can upload your profile on our website and find thousands of opportunities globally! Our platform gives you the flexibility you need to thrive in today's market by allowing you to apply for all different kinds of jobs,

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