

Inside Sales Engineer Abu Dhabi

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Company: Chronos Consulting

Location: United Arab Emirates

Category: healthcare-practitioners-and-technical

Job Description

Location – Abu Dhabi (Must have Abu Dhabi experience)

Permanent position

Job Description

- Focal person for receiving the enquiries from Oil and Gas customers, such as ADNOC, and process with respective suppliers.
- Recording enquiries/orders. (manual and electronic).
- Follow up on enquiries and get the quotation from suppliers and manufacturers (local and international).
- Monitoring closing dates of each Tender and ensure receiving offers from suppliers and manufacturers before the closing date/time to be able to submit the offers on time.
- Responding Expression of interests received from customers within the closing date/time through the client's portals, such as ARIBA.
- Initiating extension of closing date request to customers.
- Coordination with supplier and customer for any pre-bid clarification.
- Must have experience in using the Ariba portals.
- Must have experience in dealing with Oil and Gas requests.
- Must be experienced in using professional emails communications.
- Knowledge in sourcing new suppliers, manufacturers especially overseas.

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