

Inside Sales Engineer Jobs in Dubai UAE 2023 | Emerson Careers

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Description:

We are currently looking for an experienced inside sales Engineer you will be primarily responsible to maintain and develop customer loyalty through high levels of service to expand and strengthen the relationship. The Inside Sales Engineer identifies, offers and sells the best solution for the customer's application; provides commercial and technical support; always striving to provide the highest standards of customer service in accordance with the Problem Solver principle.

Job Responsibilities:Prequalify customer requests for quotation to ensure that a quote will meet the customers' application and operational needs and explore opportunities for additional products or services.

Prepare and send customer quotations that are on time, technically accurate, commercially verified, and offer the best all-around solution.

Maintain accurate and complete records in CRM, OCM, Oracle, and other tools as required.

Communicate with manufacturing locations for queries regarding lead-time, specials, etc.

Attend meetings with customers and/or field sales and sales meetings when needed.

Support Order Execution to ensure that purchase orders are commercially and technically clean and accurate, and to resolve any technical-related issues that occur during the order cycle.

Job Requirements:Bachelor's degree in Engineering preferably Electronics or Instrumentation.

Minimum 3 years' experience in an inside sales role

Interpersonal communication skills

Strong problem solving capabilities

Motivated & Effective in quick actions#J-18808-Ljbffr

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