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We are looking for Inside Sales Executives to join our team and be part of our growth. If you're a Sales drive person who is hungry for a new adventure, a multinational workplace is waiting for you.

Responsibilities: Drive the entire sales cycle from prospecting to closing sales.

Prospecting customers using various sources from cold, warm, and hot leads.

Qualify prospects against product, service, and company's requirements.

Consult with prospects about business challenges and requirements, as well as the range of proposed packages that would suit their needs.

Draft and deliver proposals via email while maintaining proper business etiquette.

Keep detailed notes on prospects on our CRM (Salesforce).

Provide forecasts on most likely sales numbers on a weekly and monthly basis. Requirements: 1-

3 years of experience in B2B sales or a similar role

Proven track record in telemarketing sales inbound and outbound

Self-starter capable of driving yourself to your targets every month

Comfortable working in a very fast-paced, high energy environment#J-18808-Ljbfrr

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