

## Inside Sales Representative Jobs In Abu Dhabi | Crossover

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Company: Crossover

Location: Abu Dhabi

Category: sales-and-related

### Inside Sales Representative Jobs In Abu Dhabi | Crossover

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You are a stellar salesperson seeking a thriving work environment that recognizes and rewards the quality you bring to your work every day. Do you want an assured weekly paycheck that delivers 100% of what your work is worth? Do you value the flexibility to craft your work hours to not exceed 40 hours per week and without being at the 24x7 beck and call of your customers? If so, you'll love our Inside Sales team.

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### Responsibilities

Making high-quality renewal calls that ensure customers understand how our products solve their problems and are receiving all the benefits that each product provides

Acting as strategic advisor through the renewals process to assist customers maximize the return on their investment in our software products

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### Requirements

At least 5 years of total sales experience

At least 2 years software sales experience

Experience spending at least 75% of your time speaking directly with customers or prospects

A growth mindset and openness to feedback

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