

Inside Sales & Tender Specialist | Element Biosciences Abu Dhabi

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Company: Element Biosciences

Location: Abu Dhabi

Category: sales-and-related

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Element Biosciences is a multi-disciplinary startup focused on innovating genetic analysis tools for the research and diagnostic markets. We are developing a modular and high-performing DNA sequencing platform that will deliver high-quality data, increase workflow flexibility, and make next-generation sequencing technology more accessible. Our proprietary approach to improving the signal-to-noise ratio allows us to provide groundbreaking innovations in surface chemistry, instrumentation, and biochemistry to drastically decrease run costs and capital costs while delivering high sequencing data quality.

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Life Sciences Bachelor's degree is required plus Life Sciences industry experience with 3+ years of lead generation/prospecting experience, on-going account management, work in CRMs, etc

Must be a self-starter and have a good understanding of the NGS field and working with tenders

Candidate must be comfortable with conducting presentations effectively and professionally to customers/peers/management

Candidate must be multilingual in English, German and French (at least 2 of 3 languages)

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