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International Sales Manager Jobs In Dubai | RTC1 Recruitment Services

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International Sales Manager Jobs In Dubai | RTC1 Recruitment ServicesJob

DescriptionPosition Title: International Sales Manager

Employment Type: Full Time

Salary: up to 30K AED, depending on experience and qualifications plus transportation and annual performance-related bonus

Job Location: Dubai, UAE

About the Client:

A well-established company in the consumer goods industry providing service to an international reach

Job Description:Develop and maintain strong client relationships by visiting international markets and addressing their needs and inquiries.

Coordinate and oversee order processing, ensuring efficient and timely fulfillment and delivery.

Represent the company at international trade shows and exhibitions to generate leads and expand business opportunities.

Conduct market research to identify new prospects and analyze market trends and competitor activities.

Collaborate with cross-functional teams, set sales targets, prepare reports, and ensure compliance with trade regulationsSkills

Qualifications:25 to 35 years old

At least 5 years of experience in FMCG sales, travel retail and duty-free

Liquor background is a must

Willing to travel frequently around the world to visit clients

Proficiency in French, Spanish, Hindi, Mandarin or Arabic is an advantage

Immediate joiners will be prioritized

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