

## Islamic Finance Executive-Cards Sales (Outsource)

[Apply Now](#)

Company: ADIB

Location: United Arab Emirates

Category: healthcare-practitioners-and-technical

**Role**To source Covered Card Application from the local market and sourcing of business should be within ADIB permitted policy and procedure

**Location**UAE

### Key Accountabilities of the role

#### Main Responsibilities

To source New to Bank Covered card product to the specified target segment and achieve or exceed the assigned target.

To prepare & maintain DSR (Daily Sales Report) for the entire visited customers & company visits.

Create and maintain good relationship with all the business entities / individuals where the business sourced.

To visit potential companies / institutions, to finalize business deals within the targeted turnaround time based on ADIB policy & procedure and give feedback to RSS.

Full awareness on product knowledge and implementing them at all times.

Deliver a timely prompt service to the Customers.

Adhere with stipulated office timing, follow strictly, secrecy norms, maintain data confidentiality & be presentable.

DSR should be submitted to the respective TL by end of day with complete details

The above will be observed and non-compliance will be escalated

### **Regular / Occasional Responsibilities**

Prepare and review Standard Credit Application and ensure all information provided are accurate and ensure authenticity of the critical documents (i.e. Cheque, Copies of: Bank Statement, Passport, Emirates ID, Salary certificate etc.) prior sending to PU for processing.

To ensure that all applications submitted are error free and rectify the error in case of any

Follow the approval process and escalate the delay to RSS/Coordinator, if any.

Execute Murabaha contract with the customer representing ADIB, and prepare the file as per the check list, forward card allocation for card issuance through the coordinators within 24 hours of completing signing formalities with customer

Check the Card disbursement and notify the Coordinator/RSS in case of delay at Card center end.

To maintain a good rapport with Inter-department / peers by ensuring a smooth flow of business.

To participate in activities assigned by your RSS/line manager during promotions.

Initiate cross-sell other banking products on best efforts basis (when required).

Escalate customer complaints to the supervisor level immediately, if any.

### **Specialist Skills / Technical Knowledge Required for this role:**

Broad knowledge of ADIB's Covered Card and other RBG products & services.

Fair knowledge of service standards, Sales skills and Computer skills.

Good Knowledge of UAE banking practices, regulations & risks.

General awareness of competitors in the local market.

[Apply Now](#)

## **Cross References and Citations:**

- 1. Islamic Finance Executive-Cards Sales (Outsource)TheflexiblejobsJobs United Arab Emirates Theflexiblejobs** ↗
- 2. Islamic Finance Executive-Cards Sales (Outsource)Flutterjobsnearme Jobs United Arab Emirates Flutterjobsnearme** ↗
- 3. Islamic Finance Executive-Cards Sales (Outsource)Microbiologistjobs Jobs United Arab Emirates Microbiologistjobs** ↗
- 4. Islamic Finance Executive-Cards Sales (Outsource)Omanjobs Jobs United Arab EmiratesOmanjobs** ↗
- 5. Islamic Finance Executive-Cards Sales (Outsource)Newyorkcareerhub Jobs United Arab Emirates Newyorkcareerhub** ↗
- 6. Islamic Finance Executive-Cards Sales (Outsource)Graduatejobsnearme Jobs United Arab EmiratesGraduatejobsnearme** ↗
- 7. Islamic Finance Executive-Cards Sales (Outsource)CameroonjobsJobs United Arab Emirates Cameroonjobs** ↗
- 8. Islamic Finance Executive-Cards Sales (Outsource)Theworkopportunity Jobs United Arab EmiratesTheworkopportunity** ↗
- 9. Islamic Finance Executive-Cards Sales (Outsource)Netherlandsjobs Jobs United Arab Emirates Netherlandsjobs** ↗
- 10. Islamic Finance Executive-Cards Sales (Outsource) SalesjobsnearmeJobs United Arab Emirates Salesjobsnearme** ↗
- 11. Islamic Finance Executive-Cards Sales (Outsource) TeachingeducationJobs United Arab Emirates Teachingeducation** ↗
- 12. Islamic Finance Executive-Cards Sales (Outsource) Internjobs Jobs United Arab EmiratesInternjobs** ↗
- 13. Islamic Finance Executive-Cards Sales (Outsource) Washingtondcjobs Jobs United Arab Emirates Washingtondcjobs** ↗
- 14. Islamic Finance Executive-Cards Sales (Outsource) Perhourjobs Jobs United Arab EmiratesPerhourjobs** ↗
- 15. Islamic Finance Executive-Cards Sales (Outsource) Botanyjobs Jobs United Arab**

**EmiratesBotanyjobs** ↗

**16. Islamic Finance Executive-Cards Sales (Outsource) Architecturejobs Jobs United Arab Emirates Architecturejobs** ↗

**17. Islamic Finance Executive-Cards Sales (Outsource) Chemistryjobs Jobs United Arab Emirates Chemistryjobs** ↗

**18. Islamic Finance Executive-Cards Sales (Outsource) Automobilejobs Jobs United Arab Emirates Automobilejobs** ↗

**19. Islamic finance executive-cards sales (outsource) Jobs United arab emirates** ↗

**20. AMP Version of Islamic finance executive-cards sales (outsource)** ↗

**21. Islamic finance executive-cards sales (outsource) United arab emirates Jobs** ↗

**22. Islamic finance executive-cards sales (outsource) Jobs United arab emirates** ↗

**23. Islamic finance executive-cards sales (outsource) Job Search** ↗

**24. Islamic finance executive-cards sales (outsource) Search** ↗

**25. Islamic finance executive-cards sales (outsource) Find Jobs** ↗

Source<https://ae.expertini.com/jobs/job/islamic-finance-executive-cards-sales-outsource--united-arab-emirates-adib-f527f29a88/>

Generated on: 2024-04-28 by [Expertini.Com](https://expertini.com)