

United Arab Emirates Jobs Expertini®

IT Sales Head

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Company: MM Brand

Location: dubai

Category: other-general

Responsibilities:Setting sales goals and developing sales strategies. Researching prospects and generating leads. Contacting potential and existing customers on the phone, by email, and in person. Handling customer questions, inquiries, and complaints. Preparing and sending quotes and proposals. Managing the sales process through specific software programs. Building and maintaining a CRM database. Meeting daily, weekly, and monthly sales targets. Participating in sales team meetings.

#J-18808-Ljbffr

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