

IT Sales Manager Jobs In Sharjah | Infinium Associates

[Apply Now](#)

Company: Infinium Associates

Location: sharjah

Category: other-general

IT Sales Manager Jobs In Sharjah | Infinium Associates

Apply Also Assistant Manager Jobs In Abu Dhabi | TAZWEED EMPLOYMENT SERVICES

Clear and confident, and is a name that customers rely on. We create advantages, while being transparent, cost-savvy and futuristic. Armed with a 200+ team of unparalleled experts, in all domains of Enterprise Technology, we set out on an unstoppable streak of transforming over 5000 entities – in and out of India!

Apply Also Overseas Business Development Executive Jobs In Sharjah | DFreight
Responsibilities

Generating new sales prospects through outbound activities including email/telephone/social outreach/follow-ups; market research; business analysis; and leveraging personal networks

Hunting new clients for custom software applications, web, mobility, ERP, cloud, IoT, AI & cognitive, BI & Analytics in technologies like Microsoft, Open source, and Mobility (iOS, Android, Cross platforms)

Connect with prospective clients within the assigned market or geographic area to ensure a robust pipeline of opportunities. Strategize and drive client pitches and work with the team to develop proposals that address the client's needs, concerns, and objectives.

Understanding customer needs and requirements.

Research accounts, identify key players, and generate interest to perform accordingly.

Apply Also Creative Producer Jobs In Ajman | Creadits

Requirement

You have at least 5 years experience within a Business Development / Account Manager (B2B) role, ideally within the IT Software industry.

You have prior experience in dealing with Key Accounts.

You are a strong networker & relationship builder

You pay strong attention to detail and deliver work that is of a high standard

You are highly goal driven and work well in fast paced environments

You are willing to undertake 30-60% travel.

Apply Also Revenue Manager Jobs in Dubai | MOVENPICK Careers

For More Jobs

Technology Manager – Verticals Jobs in Dubai United Arab Emirates 2023 | ENOC

Concierge cum Bellman (preferred with UAE Driver's License) Jobs in Dubai United Arab Emirates 2023 | Minor International

Executive Assistant to Chief Operating Officer Jobs in Dubai United Arab Emirates 2023 | Global LT

Solution Advisor in the Cloud Architecture & Advisory Team – UAE Jobs in Dubai United Arab Emirates 2023 | SAP

Elderly Caregiver Jobs in Dubai United Arab Emirates 2023 | Roda Hotels

Home Health Nurse Jobs in Dubai United Arab Emirates 2023 | NMC Healthcare

Techno Commercial Manager Jobs In Dubai UAE 2023 | Sundus

Legal Intern Jobs in Dubai United Arab Emirates 2023 | Siemens

Jobs for VP FinTech Engagement Emerging in Dubai UAE 2023 | Emirates NBD

Performance Tester Jobs In Dubai UAE 2023 | Adecco

Specialist – People Services Jobs in Dubai United Arab Emirates 2023 | AECOM

Jobs for VP FTP Policy in Abu Dhabi UAE 2023 | First Abu Dhabi Bank

Jobs for VP Innovation in Dubai UAE 2023 | Emirates NBD

Jobs for VP Talent Management Career in Abu Dhabi UAE 2023 | First Abu Dhabi Bank
(FAB)

Project Manager – Commercial Kitchens Jobs in Dubai United Arab Emirates 2023 | The Team
Builders

#J-18808-Ljbffr

[Apply Now](#)

Cross References and Citations:

1. [IT Sales Manager Jobs In Sharjah | Infinium Associates Australiacareers Jobs sharjah Australiacareers ↗](#)
2. [IT Sales Manager Jobs In Sharjah | Infinium Associates Free-job-postings Jobs sharjah Free-job-postings ↗](#)
3. [IT Sales Manager Jobs In Sharjah | Infinium Associates Physicsjobs Jobs sharjah Physicsjobs ↗](#)
4. [IT Sales Manager Jobs In Sharjah | Infinium Associates Digitaljobsnearme Jobs sharjah Digitaljobsnearme ↗](#)
5. [IT Sales Manager Jobs In Sharjah | Infinium Associates Resume-score Jobs sharjah Resume-score ↗](#)
6. [IT Sales Manager Jobs In Sharjah | Infinium Associates Insurancejobs Jobs sharjah Insurancejobs ↗](#)
7. [IT Sales Manager Jobs In Sharjah | Infinium Associates Southkoreajobs Jobs sharjah Southkoreajobs ↗](#)
8. [IT Sales Manager Jobs In Sharjah | Infinium Associates Expertiniworldtech Jobs sharjah Expertiniworldtech ↗](#)
9. [IT Sales Manager Jobs In Sharjah | Infinium Associates TextilejobsJobs sharjah](#)

Textilejobs ↗

10. IT Sales Manager Jobs In Sharjah | Infinium Associates Digitaljobsnearme Jobs sharjah Digitaljobsnearme ↗
11. IT Sales Manager Jobs In Sharjah | Infinium Associates Techstartupjobs Jobs sharjah Techstartupjobs ↗
12. IT Sales Manager Jobs In Sharjah | Infinium Associates StudentjobsnearmeJobs sharjah Studentjobsnearme ↗
13. IT Sales Manager Jobs In Sharjah | Infinium Associates Personaltrainerjobs Jobs sharjah Personaltrainerjobs ↗
14. IT Sales Manager Jobs In Sharjah | Infinium Associates RomaniaajobsJobs sharjah Romaniaajobs ↗
15. IT Sales Manager Jobs In Sharjah | Infinium Associates Professionalnetworkjobs Jobs sharjahProfessionalnetworkjobs ↗
16. IT Sales Manager Jobs In Sharjah | Infinium Associates Berlinjobsearch Jobs sharjah Berlinjobsearch ↗
17. IT Sales Manager Jobs In Sharjah | Infinium Associates Makkahjobs Jobs sharjah Makkahjobs ↗
18. IT Sales Manager Jobs In Sharjah | Infinium Associates Androidjobs Jobs sharjah Androidjobs ↗
19. It sales manager jobs in sharjah | infinium associates Jobs Sharjah ↗
20. AMP Version of It sales manager jobs in sharjah | infinium associates ↗
21. It sales manager jobs in sharjah | infinium associates Sharjah Jobs ↗
22. It sales manager jobs in sharjah | infinium associates Jobs Sharjah ↗
23. It sales manager jobs in sharjah | infinium associates Job Search ↗
24. It sales manager jobs in sharjah | infinium associates Search ↗
25. It sales manager jobs in sharjah | infinium associates Find Jobs ↗

Source: <https://ae.expertini.com/jobs/job/it-sales-manager-jobs-in-sharjah-infinium-associates-sharjah-infinium-associates-1968-29320/>

Generated on: 2024-05-01 by Expertini.Com