

Jetex Aviation Careers | Fuel Sales Executive Jobs in Dubai

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Company: Jetex

Location: Dubai

Category: sales-and-related

Jetex Aviation Careers | Fuel Sales Executive Jobs in Dubai

1- Fuel Sales Executive

Job: Full Time

Location: Dubai, UAE

Description:

Fuel Sales Executive will majorly work on fuel quotations and respond to customers in a timely manner. Sending pricelists, advising clients on tax implications etc. and to undertake any other tasks as assigned by the Line Manager.

Job Responsibilities:

Evaluate market conditions, develop account strategies and actions plans to expand current accounts and penetrate new markets

Set and achieve quarterly and yearly objectives

Ability to negotiate business deals

Strong data and numerical analytical skills

Responsible for customer profiling, service and retention

Job Requirements:

Bachelor's Degree from a recognized University (preferably)

Minimum 3 years' experience in sales (preferably in Aviation/Fuel industry).

Professional competence with Office pack

Knowledge in CRM software is an advantage

Fluent in English – Professional competence in reading/listening/writing/speaking

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