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Responsibilities: Meet or exceed objectives set by the company and your team.

Develop new accounts.

Maintain strong relations with key suppliers.

Focus on-demand creation accounts.

Negotiate and close business with clients.

Ensure the client's profiles and all activity information is updated. Requirements: At least 1 year of professional experience in Business Development, Client Acquisition, B2B and/B2C Sales, or Appointment Setting/Cold Calling.

Result-oriented, team player, good negotiation abilities, and interpersonal skills.

Adaptable to multinational culture.

A good understanding of tech knowledge will be preferred. #J-18808-Ljbfrr

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