

Jr. Software Engineer

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Company: Kyraa

Location: dubai

Category: other-general

Job Description

To manage customers in the region in line with sales targets

Ensure the continuity of sales relations with current and potential customers

Ensuring timely, accurate and complete delivery of orders from existing customers in the region for which it is responsible

Carrying out contracting processes with customers in the Horeca channel – with the guidance of the Sales Head

Coordinating orders from customers, deliveries, payments

Analysing and reporting the competitors and competitor products in the area of responsibility

Tracking and analysing prices in the market

Achieving the monthly, quarterly and yearly sales targets

Supporting Trade Marketing activities

#J-18808-Ljbffr

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