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Junior Sales Associate Jobs In Dubai | Pwg Group Global Visa

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Company: Pwg Group Global Visa

Location: Dubai

Category: sales-and-related

Junior Sales Associate Jobs In Dubai | Pwg Group Global Visa

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PWG Group, a reputable immigration service provider in Dubai, is looking to expand its team. With nine years in the industry and a track record of securing over 6000 visas, we offer direct employment opportunities in Poland, Czech Republic, Malta, Germany, and Canada. We provide comprehensive support, including accommodation, transportation, and nourishing meals.

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Responsibilities:

- 1.Exceed sales targets and drive our business forward.
- 2.Present the unique benefits of our services to entice potential clients.
- 3.Collaborate with the sales team to explore new business opportunities.
- 4.Assist clients in completing documents, ensuring accurate processing.
- 5.Build lasting relationships with clients by delivering high-level customer service.
- 6.Actively participate in sales training and contribute to strategy development.
- 7.Collaborate with the marketing team to enhance brand visibility and attract clients.

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Responsibilities:

Proven sales experience, preferably in immigration services.

Utilize personal contacts and CRM-generated leads for client acquisition.

Communicate transparently about our business offerings and successes.

Implement effective sales strategies to convert leads into satisfied clients.

Collaborate with the marketing team to optimize social media advertising campaigns.

Excellent communication and negotiation skills.

Goal-oriented and motivated by sales success.

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