

Junior Underwriter / Insurance Advisor

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Company: HanseMerkur Global

Location: Dubai

Category: healthcare-practitioners-and-technical

Junior Underwriter / Insurance Advisor

Leading IMPI is looking for a sales-focused strong communicator who is proactive, efficient, organised and target-driven to join our technical/underwriting team working on group health insurance policies.

Job Description:

- Supporting the actuary
- Carrying out risk analyses
- Preparation of statistics/reports for risk assessment
- Negotiating with and advising brokers
- Meeting brokers to build relationships and drive business
- Receiving RFQs and preparing quotes
- Diagnosing broker requirements to find solutions and offer options
- Supporting BDMs
- Managing policy renewals
- Onboarding new and renewal business
- Proactively following up on active opportunities
- Achieving Targets

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