

Key Account Manager – B2B Spare Parts Jobs

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Company: Al Futtaim

Location: abu dhabi

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1- Key Account Manager – B2B Spare Parts

Job: Full Time

Location: Abu Dhabi, UAE

Description:

Sales & Distribution of parts through B2B dealers

Job Responsibilities:Overall sales through dealers

Achieve Set Gross Margin

Debtors control

Sale of Key Products (Lubricants)Job Requirements:Minimum Qualifications and Knowledge

: Graduate / Post Graduate

Minimum experience: 8-10 years of relevant experience with minimum 2 years in Managerial position

Job-specific skills: Sale of spare parts from automotive industry#J-18808-Ljbffr

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