

Key Account Manager – B2B Spare Parts Jobs

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Company: Al Futtaim

Location: abu dhabi

Category: other-general

1- Key Account Manager – B2B Spare Parts

Job: Full Time

Location: Abu Dhabi, UAE

Description:

Sales & Distribution of parts through B2B dealers

Job Responsibilities:

Overall sales through dealers

Achieve Set Gross Margin

Debtors control < 15% of sale

Sale of Key Products (Lubricants)

Job Requirements:

Minimum Qualifications and Knowledge : Graduate / Post Graduate

Minimum experience: 8-10 years of relevant experience with minimum 2 years in Managerial position

Job-specific skills: Sale of spare parts from automotive industry

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