

## Key Account Manager- Export Jobs in Dubai | Aramex Careers

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Key Account Manager- Export Jobs in Dubai | Aramex Careers

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Description:

Account Manager Handle the administrative follow-up, organization and preparation of the elements required to drive sales (SISO, FTE, information systems, etc.).

Job Requirements:

A BSc/BA in business administration, sales, or relevant field

Experience in sales and able to provide solutions based on customer needs

Strong communication and interpersonal skills with aptitude in building relationships with professionals of all organizational levels

Excellent organizational skills

Work hand in hand with business partners to accelerate ACD market share in export market, numerical distribution, medical strategy, CAPEX & events.

Achieve turnover and profit for export business designated area.

Achieve Forecast accuracy & Service rate based on the yearly preset target.

#J-18808-Ljbffr

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