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Key Account Manager Jobs in Dubai | Sanofi Careers

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Description:

To drive performance for Dupixent Respiratory indication, build and maintain strong business partnerships with key stakeholders and ensure accessibility in key accounts.

Responsibilities:

- a- Identify customers, map the accounts and patient journeys, educate key stakeholders on the disease and the impact of the disease.
- b- Implement ongoing targeting and profiling of customers to maximize sales.
- c- Liaise with medico-marketing teams to develop tactical plans for scaling up Dupixent performance and ensure product's availability.
- d- Maintain and update Dupixent and competition knowledge to create a good professional image and build good relationships with trade personnel.#J-18808-Ljbffr

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