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Description: To drive performance for Dupixent Respiratory indication, build and maintain strong business partnerships with key stakeholders and ensure accessibility in key accounts.

Job Responsibilities: Identify customers, map the accounts and patient journeys, educate key stakeholders on the disease and the impact of the disease.

Implement ongoing targeting and profiling of customers to maximize sales.

Liaise with medico-marketing teams to develop tactical plans for scaling up Dupixent performance and ensure product's availability.

Ensure the development and implementation of tactical marketing plans is in line with the local business strategy and meet agreed budget.

Initiate, build and maintain strong relations with key opinion leaders to increase market presence for Dupixent. Job Requirements: BSc in Pharmacy or Medicine.

Minimum 5 years' experience in sales pharma industry.

Minimum 2 years' experience with ENTs & Pulmonologists doctors is Plus.

Key Account Management skills.

Analytical skills. #J-18808-Ljbffr

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