

Key Account Manager – NFV (Pharma) Jobs in Dubai | Talabat Jobs

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Key Account Manager – NFV (Pharma) Jobs in Dubai | Talabat Jobs For More Top Organization Jobs [Click Here](#) Job Responsibilities a) Key responsible for growing their Key Accounts portfolio and driving these partners to become generators of revenue.

b) Optimize Key Account performance, and ensure their engagement and satisfaction.

Conduct regular business reviews so that Key stakeholders have full visibility of their performance.

c) Identify revenue opportunities.

d) Drive growth and make Key Accounts act as customer acquisition for the Q-commerce, Local Shops business.

Job Requirements

a) Bachelor's degree in any discipline

b) From 3-5 years of experience holding the same title or relevant

c) Resident in the UAE

d) Able to analyze data and sales statistics and curate a solution #J-18808-Ljbffr

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