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Land Freight Specialist

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Company: Shipa Ecommerce

Location: dubai

Category: other-general

Shipa Delivery is an online platform that makes it easier for businesses and consumers to send and receive parcels within the GCC. Our expanding operation connects users with a network of delivery assets and services via mobile apps and online business dashboards. We make collection of packages within one hour a reality, along with a choice of on-demand, same-day, next-day, and cross-border delivery services. Shipa Delivery's technology stack provides real-time parcel tracking via GPS; and for businesses, an integrated solution to streamline last-mile logistics and automate delivery management. We celebrate versatile and self-driven candidates. We need you to be obsessed with customer engagement and be a force of evolution to make us better every day. Our culture is all about speed and care. Role SummaryAs a Land Freight Specialist, you will be responsible for managing and optimizing the movement of goods across GCC countries via land transportation routes. This role requires a deep understanding of cross-border logistics regulations, customs procedures, and trade compliance requirements. The ideal candidate will possess strong analytical skills, strong negotiation skills, excellent communication abilities, and a proven track record in crossborder freight operations. You need to be great at networking. Responsibilities includes but not limited to Compliance with Cross Border Customs Regulations & Documentation: You will be responsible for ensuring compliance with all applicable customs regulations and requirements across all GCC Countries. Ensure all necessary customs documentation, including import/export permits, customs declarations, and certificates of origin, are prepared accurately and submitted on time. Stay up-to-date on changes to customs regulations and trade policies that may impact cross-border freight operations. 2. Cross Border Logistic

Management Coordinate the cross-border transportation of goods across GCC Countries, ensuring compliance with customs regulations and trade requirements. Develop efficient land transportation routes that minimize transit times and maximize cost-effectiveness. Liaise with customs authorities, border agencies, and freight forwarders to facilitate the smooth movement of shipments across borders. 3. Carrier Management and Negotiation: Select and engage with carriers and transportation providers to handle cross-border land freight shipments. Negotiate favorable rates and service agreements with carriers, ensuring alignment with budgetary constraints and service level requirements 4. Risk Management and Compliance: Identify and mitigate risks associated with cross-border transportation, such as regulatory compliance, security threats, and geopolitical instability. Implement robust risk management protocols and contingency plans to minimize disruptions to freight operations. 5. Supply Chain Visibility and Tracking: Implement tracking and visibility systems to monitor the movement of cross-border shipments in real-time. Provide stakeholders with timely updates on the status and location of shipments, proactively addressing anydeviations or delays. 6. Stakeholder Collaboration: Cultivate strong relationships with external partners, including customs authorities, transporters, and regulatory agencies, to facilitate efficient cross-border trade. Collaborate closely with internal stakeholders, including procurement, sales, and operations teams, to align cross-border logistics activities with business objectives. Qualifications Bachelor's degree in Logistics, Supply Chain Management, International Business, or a related field. Proven experience in cross-border land freight operations, preferably in the UAE or GCC countries. Proficiencies In-depth knowledge of international trade regulations, , border clearance processes , customs procedures and process for all GCC countries. Has comprehensive knowledge of both LTL and FTL requirements for GCC countries, including associated costs, regulations, and formalities Has a strong network of connections with LTL freight forwarders across the GCC. Familiar with the requirements and procedures applicable to free-zone and mainland entities in GCC countries. Proficient in the TIR systemHas established connections and familiarity with brokers at Batha, Sila, Ghuwaifat, and Oman borders. Possesses thorough knowledge of the Fasah system. You should possess strong negotiation Skills.

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