

United Arab Emirates Jobs Expertini®

Lead, Learning Design

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Company: ATÖLYE

Location: , , United Arab Emirates

Category: other-general

At ATÖLYE, every project is an opportunity to grow—both personally and also as a community — to refine our values, adopt novel mindsets, and practice new skills. People who collaborate under ATÖLYE’s roof often testify that building individual and organizational capabilities of creative leadership, interdisciplinary collaboration, and design thinking is the most significant impact ATÖLYE delivers. ATÖLYE Academy is our learning design arm with the mission of scaling ATÖLYE’s impact far and beyond; to become a source of inspiration and transformation. The Academy aims to unlock the potential within individuals, teams and organizations, empowering transformational leaders and developing cultures that drive regenerative growth. It empowers cohorts of pioneers to become creative and future-fit leaders while working on design-driven, systemic solutions to address complex challenges. The Learning Design Lead role is a pivotal position designed to drive transformative learning experiences and outcomes. This leader will oversee the design and execution of cutting-edge learning design projects, directly contributing to the development of design-driven capabilities and creative leadership competencies within client organizations. As a central figure, the Lead will manage a dynamic team of designers, facilitators, and program managers, ensuring excellence in project delivery. This role requires a strategic thinker with a passion for learning and development, a proven track record in managing complex projects and teams, and the ability to navigate and connect diverse ecosystems for sustained impact. If you're driven by the challenge of shaping future leaders and fostering organizational transformation, the Lead, Learning Design role offers a unique and rewarding opportunity to make a difference.

Main Responsibilities

Oversee the design and delivery of ATÖLYE

Academy's learning design projects, including transformative programs, journeys and experiences for organizations that enhance design-driven capabilities and creative leadership competencies. Lead a team of designers, facilitators, and program managers to ensure top-quality project delivery. Manage and enhance high-level client and stakeholder relationships, and expand accounts. Lead comprehensive client engagement from initial conversations through proposal development to delivery and relationship enhancement. Conduct presentations and discussions with clients, eloquently justifying design decisions. Coordinate a network of freelance collaborators for projects as needed.

Business Development Support Support the growth of the ATÖLYE Academy brand and business in the Middle East, shaping new opportunities and engaging with clients across private and public sectors. Collaborate with ATÖLYE Academy leaders and kyu Collective members to secure new projects, overseeing proposal development and budgeting. Stay abreast of industry trends, translating them into actionable insights for the go-to-market strategy.

Thought & Craft Leadership Enhance ATÖLYE Academy's thought leadership in design-driven innovation, leadership development, and cultural transformation. Collaborate on thought leadership content with the Communications team, including podcasts, videos, social media posts, articles, etc.

Requirements 8+ years of full-time work experience, with at least 2+ years in a leadership role, ideally within a client services organization in fields such as leadership development, creative consultancy, strategic design, organizational development, or education. Skilled in leadership development, design thinking, learning experience design, innovation methodologies, and facilitation. Proven ability to design and deliver transformative learning journeys for senior leaders or executives, and facilitate strategy, innovation, and design workshops. Demonstrated success in leading complex projects to satisfy both team and client expectations. Proven ability to manage high-performing teams and achieve impactful results. Advanced proficiency in English; fluency in Arabic is a plus. Experience in the Gulf Region is preferred. Candidates in the Gulf Region or willing to relocate to Dubai are preferred. Ability to travel for 1-4 week-long project assignments.

Apply Form Name * Email * Phone * CV * Max 3mb, PDF. Choose No file selected Country * City * LinkedIn Profile * How did you hear about us? * Choose Please write the name of the person who was kind enough to refer you to ATÖLYE, if there is one? Website Address Please select the fields that you work in: * Choose Please mention if you have any other language skills Please add your portfolio in PDF format. Max 3mb, PDF. Choose No file selected What is your notice period in your current job? (if you're currently working) * Considering your skills and experience, what would be your

monthly net base salary expectation for this position?(The provided information will be handled confidentially and used solely for determining a fair compensation package) *

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