

# United Arab Emirates Jobs Expertini®

## Leasing Director - Real Estate

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Company: Phoree

Location: dubai

Category: other-general

Salary: 10,000 - 15,000 Depending on experience | Base salary + Performance Bonus +

CommissionPosted at: Dec 09, 2022We are seeking a highly experienced Leasing

Director to join our team in Dubai. The successful candidate will have at least 5 years of experience in the real estate market in Dubai, with a strong focus on leasing and experience working in an established company. A bachelor's degree is required, and a master's degree is preferred. The Leasing Director will be responsible for leading the company's leasing efforts, including developing and implementing leasing strategies, managing the leasing process, and building and maintaining relationships with key stakeholders, such as tenants, agents, and landlords. The ideal candidate will have a deep understanding of the Dubai real estate market, including market trends, regulations, and key players. Strong leadership and communication skills, as well as a proven track record of success in leasing, are essential for this role.

**Responsibilities:** Lead the company's leasing efforts, including developing and implementing leasing strategies  
Manage the leasing process, from property listing to lease signing  
Build and maintain relationships with key stakeholders, such as tenants, agents, and landlords  
Communicate findings and recommendations to management and other stakeholders  
Ensure that all leasing initiatives are aligned with the company's overall business strategy

**Requirements:** At least 5 years of experience in the real estate market in Dubai, with a strong focus on leasing and experience working in an established company  
Bachelor's degree required, master's degree preferred  
Strong leadership and communication skills  
Proven track record of success in leasing

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