

Leasing Manager

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Company: Al Fattan Properties

Location: dubai

Category: other-general

Tenant Management / Lease Administration & Documentation. Study, review, and recommend policies and procedures that will increase, improve, and maximize tenant occupancy. Negotiate and budget leasing terms and conditions. Work with tenants to develop retail standards and ensure tenants fulfill their lease obligation. Achieve specialty leasing income goals established by Management. Assist with developing the Specialty Leasing budget and business plan and establish objectives as required. Develop and execute a lucrative Specialty Leasing program that not only delivers significant revenues to the property's bottom line but increases the guest experience. Research and report to Management on competitive Leasing and Specialty leasing trends in the industry and within the geographical and catchment areas of the mall. Source and seek out prospective tenants. Generate new leasing leads and negotiate qualified deals from inception to final execution. Develop and maintain relationships with prospective, existing, and short-term tenants. Review leasing activities with Executive Director against revenue goals. Prepares reports, analyses data, and makes recommendations for improving operations. Maintains safety, health, and environmental policies and procedures. Disclaimer: Drjobs.ae is only a platform that connects job seekers and employers. Applicants are advised to conduct their own independent research into the credentials of the prospective employer. We always make certain that our clients do not endorse any request for money payments, thus we advise against sharing any personal or bank-related information with any third party. If you suspect fraud or malpractice, please contact us via contact us page. Our goal is to make hiring as easy as possible. We find the right talent for every company, ensuring that each candidate finds a job they enjoy. Dr.Job

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