

# United Arab Emirates Jobs Expertini®

## Leasing Manager (Residential)

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Company: Elbait Consultants

Location: United Arab Emirates

Category: other-general

### The Role

We are well-established real estate developer, currently we are looking for a motivated and experienced Leasing Manager to oversee our residential properties in the UAE. The ideal candidate will be responsible for managing the leasing process, maintaining tenant relations, and maximizing the occupancy and rental income for the properties. Responsibilities: - Develop and implement leasing strategies to ensure maximum occupancy and rental income for residential properties. - Manage the leasing process from advertising available units to screening potential tenants and negotiating leases. - Maintain a thorough understanding of market conditions and trends to set competitive rental rates. - Build and maintain strong tenant relations by addressing concerns, resolving issues, and ensuring a high level of tenant satisfaction. - Oversee the preparation of lease agreements and ensure compliance with leasing policies and regulations. - Coordinate with property management team to ensure timely unit turnovers and maintenance of vacant units to attract potential tenants. - Conduct regular property inspections and coordinate with maintenance team to address any maintenance or repair needs. - Prepare regular leasing reports and forecasts to track performance and identify opportunities for improvement. - Collaborate with marketing and sales teams to develop effective marketing strategies and campaigns to attract potential tenants. - Stay updated on industry best practices and legal requirements related to residential leasing.

### Requirements

- Proven experience as a Leasing Manager or similar role within the real estate industry. - In-depth knowledge of residential leasing principles, practices, and legal regulations. - Strong understanding of market trends and ability to set competitive rental rates. - Excellent communication and negotiation skills with the ability to build and maintain strong tenant relationships. - Ability to work effectively in a fast-paced and dynamic environment, managing multiple properties simultaneously. - Proficient in property management software and MS Office suite. - Bachelor's degree in Real Estate, Business Administration, or related field. A professional certification in property management or real estate will be an advantage. - Fluency in English and Arabic - Arabic is a must to this role

#### About the company

Elbait is a boutique type of executive search & recruitment management consulting firm based in Dubai. The unique understanding about the market needs, cultural awareness and professionalism enable the firm to offer its services to diversified portfolio of clients that operates in the ME region. Elbait is committed to seek the most suitable professionals on international, regional as well as national basis. Elbait committed to have well-defined partnership with Clients to meet their talent acquisition and executive needs on both Practice and Function basis. In addition, it committed to ensure remarkable contribution to the welfare of Stake-holders, Clients and Job-seekers. Industries: - FMCG, Consumer goods & retail - Construction, Engineering, Oil & Gas, infrastructure (technical & non-technical) - Automotive - Property Management & Real- Estate Functions across industries (other than above): - Sales & Marketing - HR & IT - Finance & Accounting

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