

United Arab Emirates Jobs Expertini®

Leasing Officer (Commercial)

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Company: Black & Grey HR

Location: abu dhabi

Category: other-general

The job posting is outdated and position may be filled Black & Grey HR is recruiting for a leading company in Abu Dhabi, UAE. Our client is looking to hire Leasing Officer to oversees rental operations for commercial real estate.- Maintain a strong closing ratio- Encourage prospective tenants to lease from us by positioning our property and its units in a favorable light and offering the best possible customer service- Set and achieve sales goals each quarter, motivating the leasing agents in the office to follow your lead- Train leasing agents in effective closing techniques- Ensure that all community areas, including the club house and leasing office, are in perfect condition- Process service requests from tenants and ensure prompt response to inquiries Requirements - Diploma required (Bachelor s Degree in Marketing, Sales or Advertising strongly preferred)- 3+ years experience in leasing, property management, sales or real estate highly desired- Excellent communication and closing skills- Strong understanding of property management concepts and issues- Experience working with Class A Office Spaces or Properties is a must.- Fluency in Arabic would be preferred Benefits Attractive Salary + Benefits- Diploma required (Bachelor s Degree in Marketing, Sales or Advertising strongly preferred) - 3+ years experience in leasing, property management, sales or real estate highly desired - Excellent communication and closing skills - Strong understanding of property management concepts and issues - Experience working with Class A Office Spaces or Properties is a must. - Fluency in Arabic would be preferred Disclaimer: Drjobs.ae is only a platform that connects job seekers and employers. Applicants are advised to conduct their own independent research into the credentials of the prospective employer. We always make certain that our clients do not

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