

Leasing Officer (Commercial)

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Company: Black & Grey HR

Location: abu dhabi

Category: other-general

The job posting is outdated and position may be filled. Black & Grey HR is recruiting for a leading company in Abu Dhabi, UAE. Our client is looking to hire Leasing Officer to oversee rental operations for commercial real estate. - Maintain a strong closing ratio - Encourage prospective tenants to lease from us by positioning our property and its units in a favorable light and offering the best possible customer service - Set and achieve sales goals each quarter, motivating the leasing agents in the office to follow your lead - Train leasing agents in effective closing techniques - Ensure that all community areas, including the club house and leasing office, are in perfect condition - Process service requests from tenants and ensure prompt response to inquiries

Requirements - Diploma required (Bachelor's Degree in Marketing, Sales or Advertising strongly preferred) - 3+ years experience in leasing, property management, sales or real estate highly desired - Excellent communication and closing skills - Strong understanding of property management concepts and issues - Experience working with Class A Office Spaces or Properties is a must. - Fluency in Arabic would be preferred

Benefits Attractive Salary + Benefits - Diploma required (Bachelor's Degree in Marketing, Sales or Advertising strongly preferred) - 3+ years experience in leasing, property management, sales or real estate highly desired - Excellent communication and closing skills - Strong understanding of property management concepts and issues - Experience working with Class A Office Spaces or Properties is a must. - Fluency in Arabic would be preferred

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